

## Rules

- You get all the profit from wreath sale.
  - You get a portion of the profit from popcorn sales.
  - All Profit goes into your scout account.
1. Have Fun and wear a smile.
  2. Sell as a TEAM – for door to door sales.
    - a. The profit is divided with team members 50/50.
  3. Sell to your family, friends, or relatives. The individual scout gets all the profit.
  4. If you feel uncomfortable with anybody you meet walk away, be polite when you leave.
  5. Do not go into anyone's house. Wait at the doorstep. It is polite not to look in their windows.
  6. Do not ask for or take drinks or snacks from strangers.
  7. Walk on sidewalks and driveways. *Some people get mad when you go on their grass.*
  8. Complete the assigned territory first.
    - a. Additional territories will be available upon request.
    - b. Do not sell out side of your territory.
  9. **Protected Accounts:**
    - a. You can protect up to 3 houses which are in another scouts territory
    - b. Find out who the scout is and communicate what you are doing in his territory.
  10. **Delivery.** You have to make arrangements to pickup your wreaths when they arrive at the church. This will be done on a Saturday morning in late November. If you do not come to pick up your wreaths you will be charged 10% of your profit or \$35, whichever is greater.